THOMAS GALO
LICENSED NYS REAL ESTATE SALESPERSON

Areas of Expertise:
Manhattan, Tri State Area

Areas of Specialization:
Retail Brokerage (Tenant & Owner Representation), Advisory Services

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PROFILE SUMMARY

Professional Experience

Thomas Galo specializes in retail real estate advisory and brokerage services at WRG. Thomas is responsible for the sourcing, analysis, due diligence, strategy and negotiation of projects throughout Manhattan, Brooklyn and Queens.

Since joining Winick Realty Group, Thomas has completed transactions in Manhattan, Brooklyn, and Queens. He has worked extensively with both landlords and tenants. Most recently he leased over 9,000 SF to a national daycare tenant at Simon Baron's ALTA building in Long Island City as well as two restaurant transactions on the Upper East Side. He completed a 7,500 SF project at the LUNA building in Long Island City on behalf of The World Wide Group. He was also instrumental in leasing over 3,100 SF to a gourmet market at G-Holdings' 29-09 Queens Plaza North representing both the landlord and tenant.

Thomas has worked as a realtor at Coldwell Banker in Wayne, NJ, where he closed on numerous residential properties. He has also worked with his family, researching and investing in properties on behalf of their New Jersey-based property management company. In this role, Mr. Galo managed all property essentials, researched and evaluated properties for investments, negotiated the contract process, and conducted direct communications with tenants. He has completed NNN purchases with WaWa, Family Dollar, Red Lobster, Navy Federal Credit Union, and several others.

Thomas graduated from Quinnipiac University with a Bachelor's Degree in Communications and a minor in Business Management.

FEATURE ACHIEVEMENTS

Awards & Recognition

Thomas is a member of Real Estate Board of New York (REBNY) and International Council of Shopping Centers (ICSC).